

# Dewey Potts

Salt Lake City, UT | deweypotts@gmail.com

## Work Experience

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### Senior Product Manager, AI & Partnerships

Farmington, UT

*Savi Solutions*

*November 2024 – Present*

- Led zero-to-one AI product from alpha release to \$300k+ ARR
- Built evals program and tooling with Claude, increasing accuracy from 50% to 95%+
- Reduced partnerships onboarding from 6 months to 3 weeks

### Product Manager

South Jordan, UT

*Lucid Software*

*April 2022 – November 2024*

- Launched AI IT helpdesk agent (Moveworks), replacing 1 FTE while maintaining SLAs
- Launched AI sales security questionnaire tool, reducing sales cycle by 3 days
- Drove a 40% reduction in undesired IT lockouts by implementing password reset reminder bot

### Technical Project Manager

Austin, TX

*National Instruments (NI)*

*September 2019 – March 2022*

- Drove transition from perpetual software licensing to SaaS subscription to increase ARR
- Launched eCommerce site by managing projects across 13 teams
- Improved time to market by implementing an Agile transformation and MVP delivery focus

### Robotics Engineer

Los Alamos, NM

*Los Alamos National Lab*

*May 2018 – August 2018*

- Created robot controller that used live video of operator to control a robotic arm
- Updated project plan to accelerate product development timeline
- Developed code to integrate existing robotic hardware with augmented reality headset
- Presented developed system and recommendations to stakeholders and technical audiences

### Mechanical Engineer

Magna, Utah

*Northrop Grumman*

*June 2017 – August 2017*

- Identified and resolved defects resulting from the merger of the parts and quality systems
- Discovered root-cause issue of rocket fuel leakage during manufacturing through A/B test

## Education & Certifications

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### Brigham Young University

Provo, UT

*B.S. in Mechanical Engineering, 2019*

**Certified Scrum Product Owner (CSPO)**, *Scrum Alliance – November 2022*

**Certified Scrum Master (CSM)**, *Scrum Alliance – May 2022*

**Project Management Professional (PMP)**, *Project Management Institute – December 2021*